**The Ten Laws of Leadership**

1. **The Law of the Lid**: Leadership ability determines a person's level of effectiveness. Your level of effectiveness sets the level of those around you. Look around you. Are your followers disappointing you in their efforts? If so, look to yourself for the answer. How high is your lid?

2. **The Law of Process**: Leadership doesn't develop overnight. It takes years and years of hard work, study, application. You can become a leader, but you must work at it. Like all skills, it can be learned.

3. **The Law of E.F. Hutton**: Ever been in a room and noticed who gets listened to? It isn't necessarily the person with the title before their name. We instinctively know who the leaders are and respond to them. True leadership is earned, not bestowed with a title.

4. **The Law of Respect**: People naturally follow leaders stronger than themselves. It is in our nature to need leaders, identify them, and follow them. After we identify a leader, we follow him or her.

5. **The Law of Connection**: Leaders touch hearts first. That's what counts. We want guidance, strength, wisdom. Most importantly, we want compassion and caring before we will follow.

6. **The Law of the Inner Circle**: To achieve the most in leadership, we must work through others. Our inner circle allows us to leverage our strengths, our passion through our closest followers.

7. **The Law of Empowerment**: Secure leaders recognize they can give their power away and multiply it. They must in order to impact the world in a significant manner. A secure leader is never threatened by strong followers.

8. **The Law of Reproduction**: Leaders know they must reproduce themselves to have the fullest impact. Nothing identifies a great leader better than his or her ability to produce leaders through mentoring and guidance.

9. **The Law of the Big Mo**: Momentum is that intangible quality that energizes us, inspires us, leads us to stretch ourselves. Leaders create momentum by seizing opportunities, organizing groups and making things happen.

10. **The Law of Priorities**: Leaders understand that activity isn't the same as accomplishment. Prioritizing and proper time management are crucial to maximizing efforts. Strong leaders understand this law and use it to their advantage.